

## Message Text

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21

ORIGIN NEA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 OMB-01

SAB-01 SAM-01 MC-02 ACDA-05 EUR-12 AID-05 /083 R

DRAFTED BY NEA/PAB:ASCHIFFERDECKER/MW

APPROVED BY NEA/PAB:PDCONSTABLE

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R 140003Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY KABUL

C O N F I D E N T I A L STATE 139509

E.O. 11652: GDS

TAGS:MASS, AF

SUBJECT: POSSIBLE GOA INTEREST IN C-130 PURCHASE

1. ELMER (BUD) LAURENT, SALES REP, LOCKHEED/MARIETTA, CALLED ON COUNTRY DIRECTOR CONSTABLE AND DESKOFF SCHIFFER-DECKER JUNE 13 TO DISCUSS POSSIBLE GOA INTEREST IN PURCHASE OF C-130 OR CIVILIAN VERSION L-100. LAURENT HAD BEEN TOLD BY DON LOCKWOOD OF LOCKHEED/LOS ANGELES OFFICE THAT DURING RECENT VISIT TO KABUL TO DISCUSS GOA INTEREST IN L-1011 PURCHASE AAA PRESIDENT GHAZI HAD EXPRESSED INTEREST IN C-130. LAURENT, WHO HAS SOME KNOWLEDGE OF POLITICS OF REGION, EXPRESSED SKEPTICISM THAT AFGHANS MIGHT BE INTERESTED, BUT WILLING TO VISIT KABUL ON NEXT RRIP TO REGION CIRCA AUGUST-SEPTEMBER TO DETERMINE EXTENT OF AFGHAN INTEREST. HE EXPLAINED THAT THE C-130 CURRENTLY SELLS FOR ABOUT DOLS 7 MILLION AND L-100 ABOUT 7.3 MILLION.

2. CONSTABLE EXPLAINED THAT UNTIL PRESENT SOVIETS HAVE BEEN SOLE SOURCE OF MILITARY HARDWARE FOR AFGHAN ARMY AND AIR FORCE AND THAT UPPER LEVELS OF AFGHAN GOVERNMENT MIGHT HAVE GREAT SENSITIVITY TO SOVIET REACTION IF SUCH AIRCRAFT PURCHASED FROM U.S. HE ADDED THAT ANY GOA PURCHASES OF

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MILITARY AIRCRAFT WOULD HAVE TO BE ON CASH BASIS, AND THAT

WE WOULD NOT WISH TO STIMULATE ANY GOA EXPECTATION OF CREDIT  
SALES.

3. EMBASSY COMMENTS REQUESTED RE LIKELIHOOD THAT GOA MIGHT  
BE WILLING TO PURCHASE C-130 OR CIVILIAN SISTER. IF  
LAURENT VISIT LIKELY TO BE NONPRODUCTIVE, WE MAY WANT TO  
ADVISE AGAINST VISIT TO KABUL. KISSINGER

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MILITARY AIRCRAFT, PROCUREMENT, TRANSPORT AIRCRAFT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 JUN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** SmithRJ  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE139509  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** ASCHIFFERDECKER/MW  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750208-0136  
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**Office:** ORIGIN NEA  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** SmithRJ  
**Review Comment:** n/a  
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**Review Date:** 29 JUL 2003  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** POSSIBLE GOA INTEREST IN C-130 PURCHASE  
**TAGS:** MASS, AF  
**To:** KABUL  
**Type:** TE  
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